



Search for Quality



NASDAQ : NINE

MARCH 2008

Ninetowns (NASDAQ: NINE) is a leading provider of online solutions for international trade, with key services in automating import/export e-filing, as well as in operating tootoo.com, the leading B2B search and service provider for international trade.

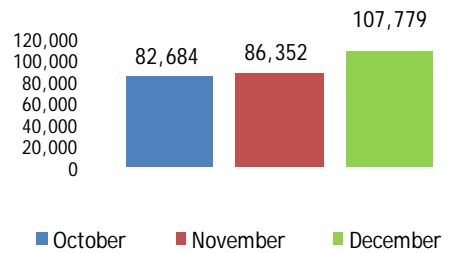


Shuang Wang
CEO

"Welcome to the first issue of Ninetowns' newsletter. In our efforts to enhance investor communications, we plan to issue monthly updates to provide our investors with clearer insights into our activities. As always, we welcome your feedback and suggestions."

Tootoo.com is the cornerstone of our new B2B strategy of providing leading-edge, quality-driven vertical search and value added services. As the registered users are increasing steadily, we will continue to upgrade the technology and enhance the functionalities of tootoo.com to further improve the user experiences in attracting global buyers and domestic suppliers."

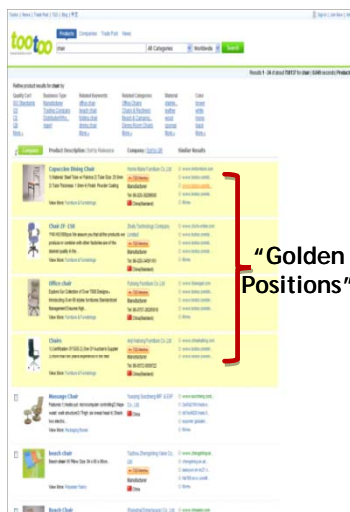
Registered Users



As of the end of February 2008, tootoo.com provided information on more than 15 million products from over 8 million Chinese suppliers.

Spotlight: Tootoo.com's "Golden Positions" A New Promotion Package for Suppliers to Attract Buyers

✓ As one of our key sales and marketing initiatives, we rolled out the "Golden Positions" packages for our suppliers, allowing them to purchase the top slots on the search results page in order to attract buyers



✓ Each of these top slots are associated with the key words entered by buyers for product search

✓ The annual subscription fee for the "Golden Positions" service currently ranges from RMB16,800 to RMB 36,000.





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NINETOWNS



Milestones in 2007

Months	Events
April	Completion of Ample Spring Acquisition
May	Tootoo.com formally launched
July	Tootoo.com version 2.0 launched
September	Strategic investment in leading B2B food and beverage trade facilitator
October	Trade Post and Show Room Channels launched on tootoo.com Tootoo.com's search platform upgraded to version 3.0



Extensive Media Coverage



Tootoo Attended 18 Trade Exhibitions Worldwide in 2007



Comments from Buyers

Buyers from US

"It was hard to locate the high quality suppliers, since many of them seldom attended such tradeshows. But today, I am able to find some in this show. I am glad to be here."



Buyers from Jordan

"Tootoo offers me and all buyers like me a great chance to understand China, to know more about Chinese suppliers and their new products. I will share all the information with my friends when I go back to my country."



Helen Wu, Investor Relations
Ninetowns Internet Technology Group
22 Floor, Building #1 Capital A Partners
#20 Gongli East Road, Chaoyang District
Beijing, China 100020
+86 10 6584 9287
ir@ninetowns.com

Lisa Zheng, Director
Taylor Rafferty
Room B, 5/F
170 Tun Hwa North Road
Taipei, Taiwan 105
+886-2-2717-1520
ninetowns@taylor-rafferty.com

Mahmoud Siddiq, Director
Taylor Rafferty
8th Floor
205 Lexington Avenue
New York, NY 10016
+1 212 889 4350
ninetowns@taylor-rafferty.com

www.ninetowns.com/english